



National Association of Insurance and Financial Advisors

NAIFA News Release

Brent Jones Visits Federal Lawmakers Discusses middle market access to financial advice and service



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[Parker, Colorado] — Brent Jones joined hundreds of other professional insurance agents, advisors, brokers, consultants and employee benefit specialists from across the country in Washington, D.C. on May 25 to meet with U.S. Senate and U.S. House members and their staff as part of the National Association of Insurance and Financial Advisors's Annual Congressional Conference.

Brent is Principal of JONES FINANCIAL DESIGN and is a member of the National Association of Insurance and Financial Advisors, the nation's oldest and largest insurance and financial services association, which sponsored the event.

Mr. Jones joined NAIFA leaders, including Government Relations Chairs; State Association Presidents and Executives; NAIFA President Jules O. Gaudreau, Jr.; NAIFA President-Elect Paul R. Dougherty and members of NAIFA's Board of Trustees for the event.

Congressional Conference attendees talked with their members of Congress about the importance of life insurance, annuities, retirement savings, and employee benefits for their clients and the U.S. economy. Life insurance products account for 20 percent of Americans' long-term savings. The life insurance industry pays out \$1.5 billion each day and supports 2.5 million jobs.

"I met with Senator Cory Gardner, and Congressman Mike Coffman, Ken Buck, and Jared Polis, said Mr. Jones "It's vital to let our Representatives and Senators know how important the insurance and financial services are that we provide to our clients, who are their constituents. We work with our community's families and businesses every day to plan for the future, save for retirement, and protect against financial risks."

Founded in 1890, NAIFA (National Association of Insurance and Financial Advisers) is a (501-c6) professional organization, and one of the nation's oldest and largest associations representing the interests of insurance and financial service professionals and the consumer in the United States.